

General Assembly 2024





The Latin American Alliance for Responsible Nutrition (ALANUR) is the main regional association of food supplements in Latin America

Founded in November 2011 with the purpose of contributing to the development of a regulatory framework that ensures the responsible access of food supplements and ingredients in Latin America



MISSION STATEMENT

Assist in the creation of a favorable regulatory framework to ensure responsible access to dietary supplements in the Latin American market.

VISION

Being recognized by regulatory agencies as a responsible, science-based association representing the dietary supplement industry in Latin America.

STRATEGY

Accomplish ALANUR's mission, vision and objectives by promoting the development of responsible and ethical regulations and practices, promoting and supporting science, quality and safety before regulatory agencies.



OUR MEMBERS





















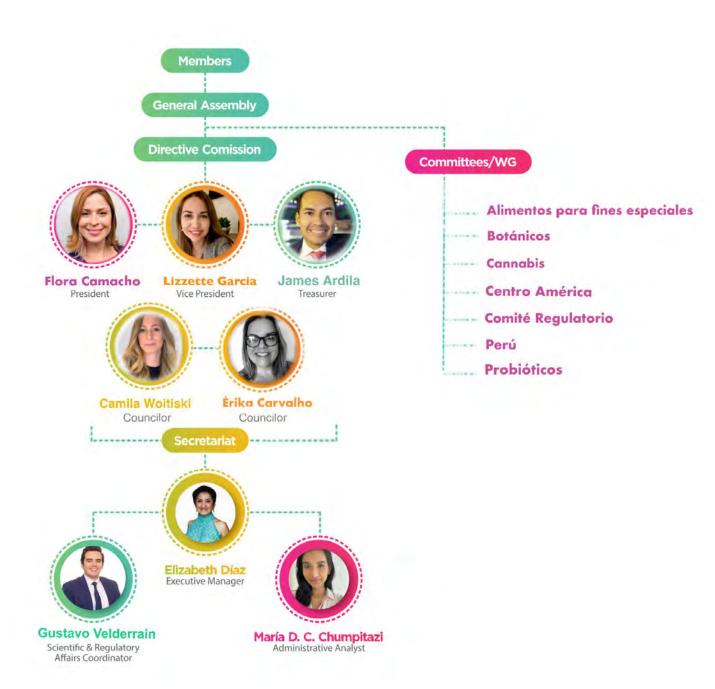




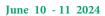




OUR TEAM 2024









2023

ALANUR Inco	me, Decem	ber 31 , 2023
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		BUDGE	TED INCOME	EXP	ECTED INCOME	INC	OME TO DATE
1	Membership Fees	\$19	7.370,00	\$	197.370,00	\$ 1	97.370,00
2	Balance 2022	\$ 2	20.135,27	\$	20.135,27	\$ 2	20.135,27
3	Others	\$	5.682,46	\$	5.682,46		5.682,46
	Total Income	\$ 223	3.187,13	\$ 2	223.187,13		223.187,13
ALAN	UR Expenditures, December 31, 2023						
			BUDGETED EXPENDITURE		EXPECTED EXPENDITURE		EXPENDITURE TO DATE
1	Secretariat	\$	96.356,00	\$	96.356,00	\$	94.119,68
101	Secretariat salaries	\$	74.056,00	\$	74.056,00	\$ (66.077,68
102	Official Rental	\$	-	\$	-	\$	-
103	Equipment	\$	-	\$	-	\$	-
104	Accountant services	\$	19.800,00	\$	19.800,00	\$	25.542,00
105	Annual taxes	\$	2.500,00	\$	2.500,00	\$	2.500,00
2	Travel	\$	15.000,00	\$	15.000,00	\$	2.616,80
211	Annual Meeting	\$	5.000,00	\$	5.000,00	\$	-
212	Other meeting (Codex, workshops, etc)	\$	10.000,00	\$	10.000,00	\$	2.616,80
3	Phone/Internet/Courier /Services	\$	1.500,00	\$	1.500,00	\$	502,54
301	Phone/E-mail/Internet	\$	-	\$	-	\$	-
302	Fedex	\$	1.000,00	\$	1.000,00	\$	-
303	TC's/VCs	\$	1.000,00	\$	1.000,00	\$	502,54
4	AGM Costs	\$	6.000,00	\$	6 .000,00	\$	4.390,24
401	Annual Meeting/ Board	\$	6.000,00	\$	6.000,00	\$	4.390,24
5	National/Regional Support Programs	\$	10.000,00		\$ 10.000,00		\$ 10.000,00
501 502	Colombia: economic impact of DS research México: economic impact of DS research	\$,		\$ 5.000,00 \$ 5.000,00		\$ 5.000,00 \$ 5.000,00

June 10 - 11 2024



			BUDGETED EXPENDITURE		EXPECTED EXPENDITURE		EXPENDITURE TO DATE
6	Scientific/Technical/Market Program	\$	59.500,00	\$	59.500,00	\$	18.490,00
601	Scientific Workshops (centroamerica)	\$	11.000,00	\$	11.000,00	\$	10.962,88
602	Scientific Workshops (Colombia)	\$	4.000,00	\$	4.000,00	\$	1.944,45
603	Translations	\$	1.500,00	\$	1.500,00	\$	490,00
604	Regulatory assistance & technical do	cuments\$	5.000,00	\$	5.000,00	\$	-
605	Regulatory intelligence	\$	30.000,00	\$	30.000,00	\$	27.000,00
606	ALANUR Award to Scientific Rese	arch \$	5.000,00	\$	5.000,00	\$	-
607	ALANUR week 2023	\$	5.000,00	\$	5.000,00	\$	-
7	Communications/Web/Tech Support	\$	35.000,00	\$	35.000,00	\$	38.743,06
701	Communication	\$	25.500,00	\$	25.500,00	\$	33.495,45
702	Consultancy Newsletter	\$	3.500,00	\$	3.500,00	\$	2.616,00
703	Maintainance, licenses	\$	4.000,00	\$	4.000,00	\$	1.939,61
704	Website reform	\$	2.000,00	\$	2.000,00	\$	500,00
8	Stationery	\$	500,00	\$	-	\$	-
9	Accountant/Legal Advice	\$	1.000,00	\$	1.000,00	\$	-
10	Bank costs	\$ 2	2.500,00	\$	2.500,00	\$	2.235,00
11	IADSA Membership	\$:	1.150,00	\$	1.150,00	\$	1.000,00
12	Cash reserve	\$	7.000,00	\$	7.000,00	\$	-
	Total Expediture	\$ 235.5	506,00	\$ 23	35.506,00	\$ 19	94.004,65

June 10 - 11 2024



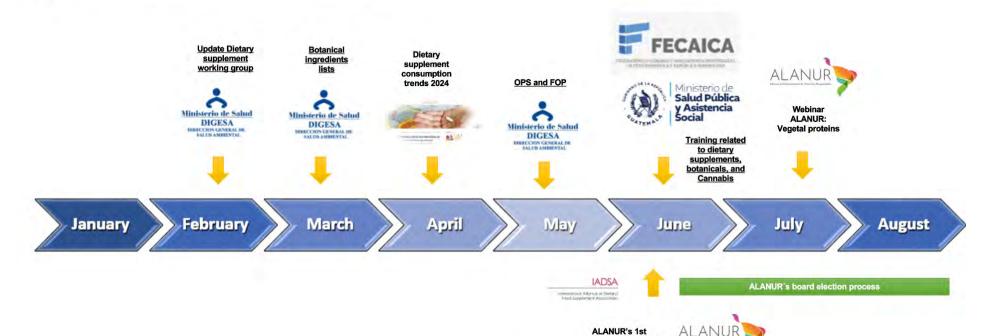
All	figures are expressed in US dollars						2024
ALAN	NUR Income, until April 31, 2024						2024
		EXPECT	ED INCOME	EXPE	CTED INCOME	INC	COME TO DATE
1	Membership Fees	\$ 16	3.400,00	\$	163.400,00	\$	118.795,00
2	Balance 2023	\$ 2	7.000,00	\$	27.000,00	\$	27.087,85
	Total Income	\$ 190	0.400,00	\$	190.400,00	\$	145.882,85
ALAN	NUR Expenditures, 2024						
		E	BUDGETED EXPENDITURE	E	EXPECTED EXPENDITURE	EXP	ENDITURE TO DATE
1	Secretariat	\$	94.156,00	\$	94.156,00	\$	33.882,95
101	Secretariat salaries	\$	75.556,00	\$	75.556,00	\$	28.932,95
102	Accountant services	\$	16.000,00	\$	16.000,00	\$	4.950,00
103	Annual taxes	\$	2.600,00	\$	2.600,00	\$	-
2	Travel	\$	10.000,00	\$	10.000,00	\$	2.292,00)
201	Annual Meeting	\$	5.000,00	\$	5.000,00	\$	-
202	Other travel (Workshops, events, etc)	\$	5.000,00	\$	5.000,00	\$	(2.292,00)
3	Phone/Internet/Courier / Services	\$	2.500,00	\$	2.500,00	\$	120,47
301	Fedex	\$	1.500,00	\$	1.500,00	\$	-
302	TC's/VCs	\$	1.000,00	\$	1.000,00	\$	120,47
4	AGM Costs	\$	6.000,00	\$	6.000,00	\$	2.867,36
401	Annual Meeting/ Board	\$	6.000,00	\$	6.000,00	\$	2.867,36
5	National/Regional Support Programs	\$	20.000,00	\$	20.000,00	\$	4.756,08
501	Research: Consumption and outlook for supplements	\$	20.000,00	\$	20.000,00	\$	4.756,08

October 09 - 10 2023, 13:00 - 18:00 h.



		BUDGETED EXPENDITURE	EXPECTED EXPENDITURE	EXPENDITURE TO DATE
6	Scientific/Technical/Market Program	\$ 50.000,00	\$ 50.000,00	\$ 9.290,00
601	Scientific Workshops (centroamerica)	\$ 10.000,00	\$ 10.000,00	\$ -
602	Afiliation ASI	\$ 1.200,00	\$ 1.200,00	\$ -
603	Scientific Workshops (Col/Per/Uru)	\$ 5.000,00	\$ 5.000,00	\$ -
604	Translations	\$ 2.000,00	\$ 2.000,00	\$ 290,00
605	Regulatory assistance & technical documents	\$ -	\$ -	\$
606	Regulatory intelligence	\$ 30.000,00	\$ 30.000,00	\$ 9.000,00
607	ALANUR Scientific Research	\$ 3000,00	\$ 3000,00	\$ -
7	Communications/Web/ Tech Support	\$ 20.500,00	\$ 20.500,00	\$ 7.058,63
701	Communication consultancy	\$ 15.000,00	\$ 15.000,00	\$ 6.671,91
702	Maitainance, licenses	\$ 3.000,00	\$ 3.000,00	\$ 386,72
8	Accountant/Legal Advice	\$ -	\$ -	\$ -
9	Bank costs	\$ 5.000,00	\$ 5.000,00	\$ 746,00
10	IADSA Membership	\$ 1.150,00	\$ 1.150,00	\$ 1.000,00
11	Cash reserve	\$ 7.000,00	\$ 7.000,00	\$ -
	Total Expediture	\$ 218.006,00	\$ 218.006,00	\$ 57.429,499

Events held in 2024

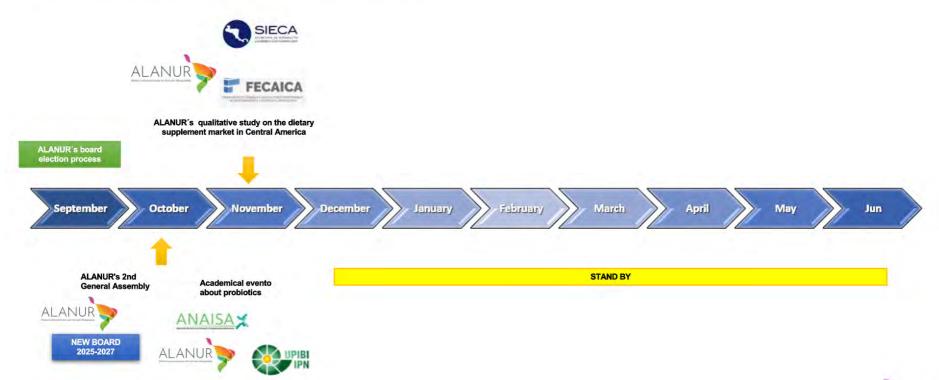


ALANUR's qualitative study on the dietary supplement market in Central America

General Assembly



Next events for 2024 & 2025





THIS WAS **2023**



(ELS) February - September Participation in the working group for updating the Salvadorean Technical Regulation Project RTS 67.06.02:22.

(UY) March – November Continuous communication with the Ministry of Public Health of Uruaguay,.



(PAN) June

Sending official comments to proposal draft for related to dietary supplements with therapeutical activity.



(IADSA) January

Sending official comments to IADSA / IPSOS survey.





(EC) May - October

Participation in the working group for updating the PC NTE INEN 2983 CTN Nutrition and food for special diets and DS.



(CAM) July

Sending official comments to proposal draft for RTCA related to dietary supplements.



THIS WAS 2023



(EC) September

Sending official comments on the Draft for Technical related to FOP





(CO) September-October

Sending official comments to the draft Resolution Project for Pharmacovigilance applied to Dietary Supplemtents



(PY) September

Sending official comments on the Draft for Technical related to FOP

(MX) December

Comparison of the rationale for physicochemical studies requested for food supplements vs. drugs

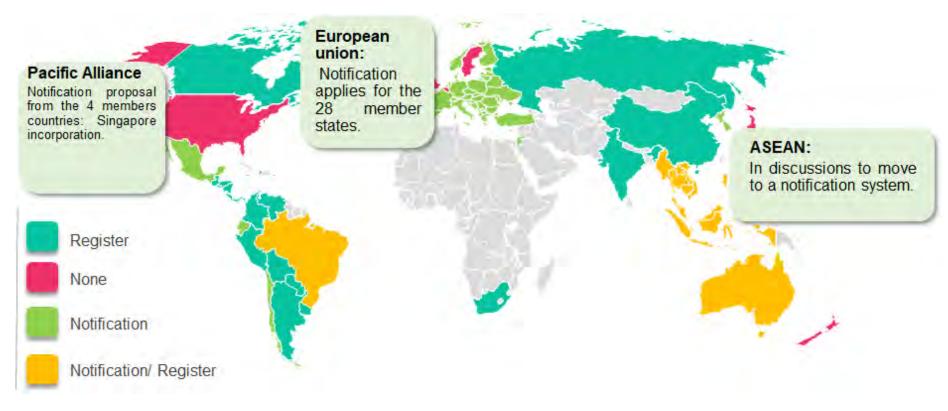




Market Review and Trends- Food supplements



Market Access



Source: Euromonitor/ ALANUR/ IADSA



Market Access

DISCLAMER:

The information presented here corresponds to a compilation of information that Euromomitor international evaluated in terms of:

• Vitamins and Dietary Supplements: a product intended for ingestion that, among other requirements, contains a "dietary ingredient" or vitamins intended to supplement the diet.





Market Size

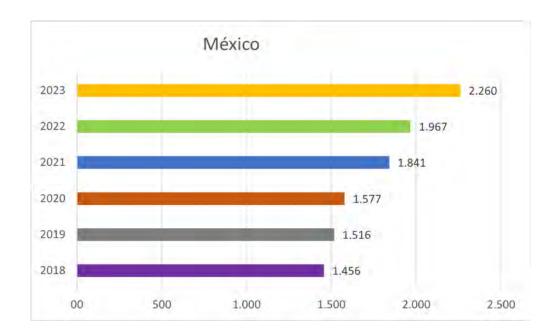
Food supplements are regulated as food

Regulatory authority: Comisión Federal para la Protección contra Riesgos Sanitarios -COFEPRIS-

Highlights

2024 Update of the definition of food supplement to recognize physiological effect promoted by ANAISA (discussion in Congress).

Representative Salvador Caro Cabrera (MORENA) presented a bill that seeks to modify the General Health Law to establish the legal definition of food supplements and avoid confusion with miracle products. The initiative is expected to be sent to committee in the short term.







Brazil

Market Size

Food supplements are regulated as *food* **Regulatory authority:** Agência Nacional de Vigilância Sanitária -ANVISA-

Highlights

2024. ANVISA published:

RESOLUÇÃO - RDC Nº 843, DE 22 DE FEVEREIRO DE 2024. Resolution to verify safety and authorization of use of novel foods and ingredients

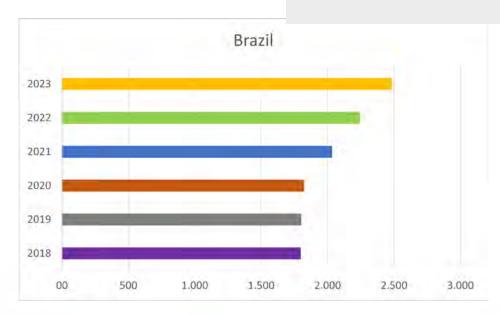
Regulatory Instruction 275 amends IN 28 of 2018, and Normative Instruction 274 amends IN 211 of 2023 (lists of constituents, limits of use, claims and supplemental labeling for dietary supplements)

INSTRUÇÃO NORMATIVA - IN N° 284, DE 7 DE MARÇO DE 2024 regulations on limits of use and labeling of food supplements

RESOLUÇÃO - RDC № 843, DE 22 DE FEVEREIRO DE 2024 and INSTRUÇÃO NORMATIVA - IN N° 281, DE 22 DE FEVEREIRO DE 2024, regulations on limits of use and labeling of food supplements

RESOLUÇÃO - RDC Nº 281, DE 22 DE FEVEREIRO DE 2024 regulations on foods categorizing and packaging

RESOLUÇÃO DA DIRETORIA COLEGIADA Nº 849, DE 8 DE MARÇO DE 2024 and INSTRUÇÃO NORMATIVA - IN Nº 286, DE 8 DE MARÇO DE 2024 . principles and conditions of use of food additives and modifies list of over-the-counter drugs and food additives







Food supplements are regulated as medicines/food Regulatory authority: Dirección General de Medicamentos, Insumos y Drogas -DIGEMID- and Dirección General de Salud Ambiental -DIGESA-

Highlights

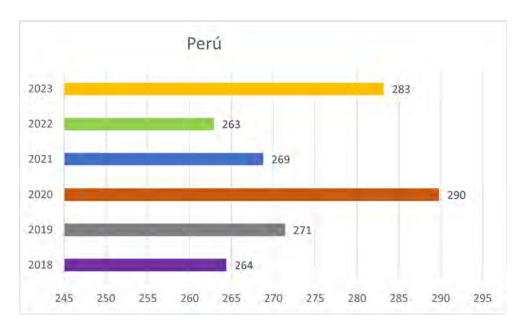
2024. The Executive branch presents a bill that seeks to repeal the law on the promotion of nutritional supplements.

2024. Minsa formalizes new directors: Pedro Luis Yarasca Purilla as new DIGEMID Executive Director and Indhira Johanna Bernuy Zagaceta as the new director of the Directorate of Pharmaceutical Products.

2024. Health Commission sends to file bill to regulate gluten-free food labeling (veto)

2024. The publication of Supreme Decree No. 003-2024 approving the Regulation of Law No. 31315 on Food and Nutritional Security was made official.

Market Size







Food supplements are regulated as: *dietary supplements,* an specific 'intermediate' category between food and pharmaceutical products.

Regulatory authority: INVIMA -Instituto Nacional de Vigilancia de Medicamentos y Alimentos-

Highlights

2024. Publication of resolution 2056 modifying the "National Sodium Intake Reduction Strategy

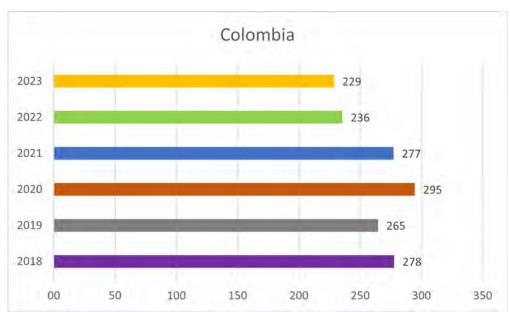
2024. Publication of resolution 2362 and 2333 on food and beverage production and processing

2024. Official Gazette Resolution 011336 published forms to declare taxes on ultra-processed foodstuffs

2024. Francisco Augusto Rossi Buenaventura as Director General of INVIMA

2024. Publication of Adverse Event Reporting Regulations without application to Dietary Supplements

Market Size







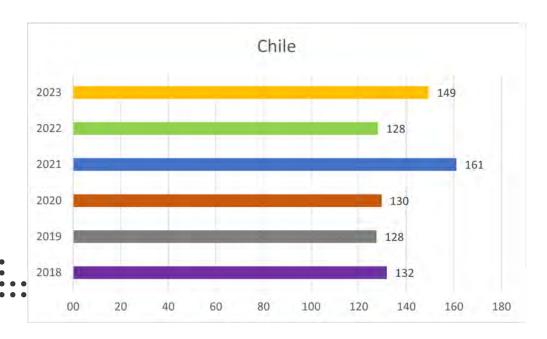
Chile

Food supplements are regulated as: food Regulatory authority: Ministerio de Salud

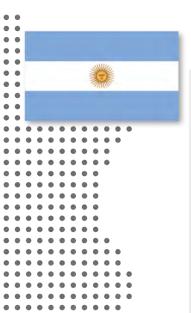
Highlights

2024. SENAC audits misleading advertising

Market Size







Argentina

Food supplements are regulated as: food Regulatory authority:

Administración Nacional de Medicamentos, Alimentos y Tecnología Médica -ANMAT-

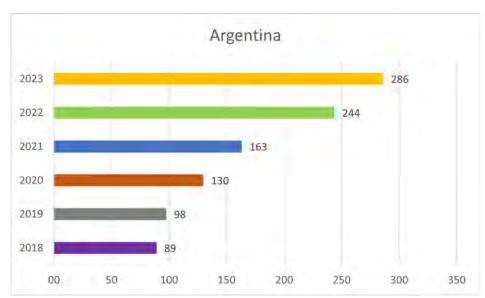
Highlights

2024. Provision 25/2024. Modifies the tariffs related to food products, dietary supplements, food for specific medical purposes, among others.

2024. Opposition senator presents bill to ban free sale of dietary supplements

2024. 153rd Ordinary Meeting of the National Food Commission (CONAL) was held. During the meeting, issues related to dietary supplements (health claims) were discussed.

Market Size







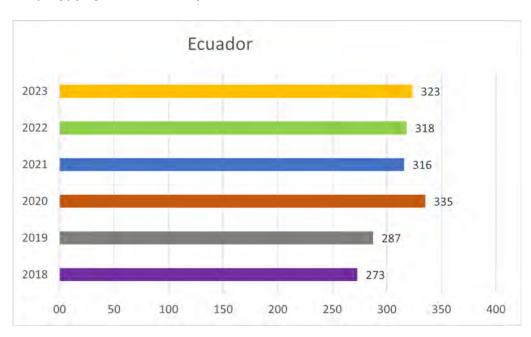
Ecuador

Food supplements are regulated as: *food* **Regulatory authority:** Autoridad Nacional de Regulación, Control y Vigilancia -ARCSA-

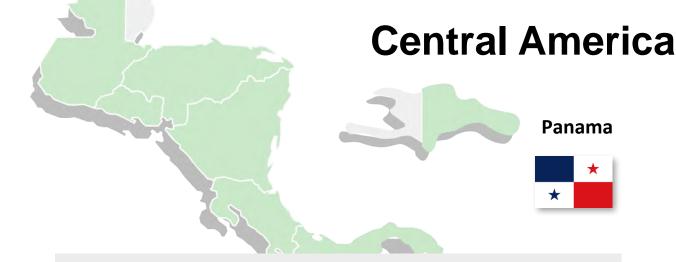
Highlights

2024. Update of the regulatory framework on food supplements.

Market Size







Food supplements are regulated as food

Regulatory authority: Autoridad Panameña de Seguridad de Alimentos -AUPSA-

Highligths

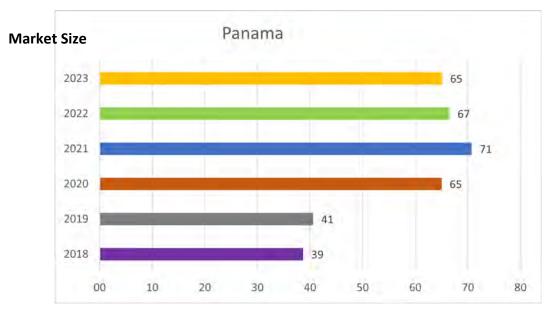
2024. Executive published new drug law with scope in food supplements with therapeutic effects

2024. Assembly approves bill to recategorize the National Food Control Directorate (focus on food supplements without therapeutic effects).

2024. Resolution 0372/2024 Executive publishes procedure for approval of advertising of drugs and supplements

2024. Executive enacts initiative that recategorizes the National Directorate of Food Control

2024. Executive publishes regulations for new drug law







Food supplements regulated as medicines

Regulatory authority: Agencia de Regulación Sanitaria de Honduras -ARSA-

Highlights

2024. Carla Paredes appointed as new Secretary of Health

2024. ARSA updates fees for temporary sanitary permits

2024. Executive publishes resolution to adopt new Central American regulations for sanitary registration of processed foodstuffs

Market Size







Central America



Food supplements regulated as medicines

Regulatory authority: Dirección Nacional de Medicamentos - DNM-

Highlights

2024. Executive publishes regulation on sanitary registration of food supplements RTS 67.06.02:22

2024. Superintendency of Health Regulation will appear on 2024.

2024. OSARTEC presents 2024 working plan, including regulations on medicines and supplements (regulation on nutrition labeling of prepackaged foods and stability studies for drugs)

2024. DNM updates inspection request guidelines for good practices in medicines and supplements

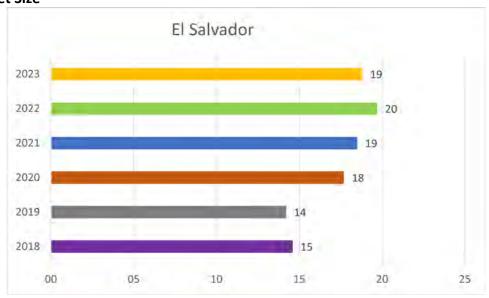
2024. Executive publishes resolution to adopt new Central American regulations for sanitary registration of processed foodstuffs

2024. Executive enacts extension to August of the effective date of the Law that creates the Superintendence of Sanitary Regulation. (August 9th)

El Salvador



Market Size





Central America

Guatemala



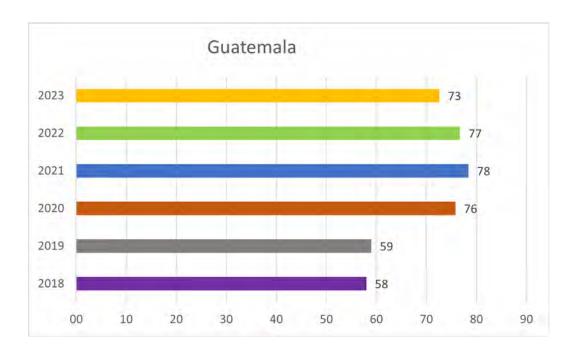
Food supplements regulated as medicines in transition to food

Regulatory authority: Departamento de Regulación y Control de Productos Farmacéuticos y Afines -DRCPA-

Highlights

2024. Healthy Eating Act and warning labeling. Beware of Food Supplements

Market Size







Central America



Nicaragua



Food supplements regulated as

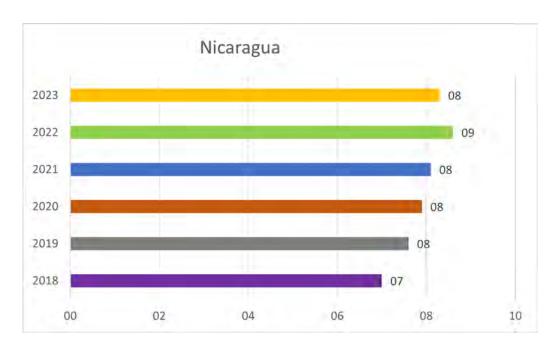
medicines

Regulatory authority: Dirección General de Regulación Sanitaria -DGRS-

Highlights

2024. Executive issues regulations on drugs and supplements, including good reliance practices (approval of Manufacturing or Maquila Contract or Contract to Third

Market Size





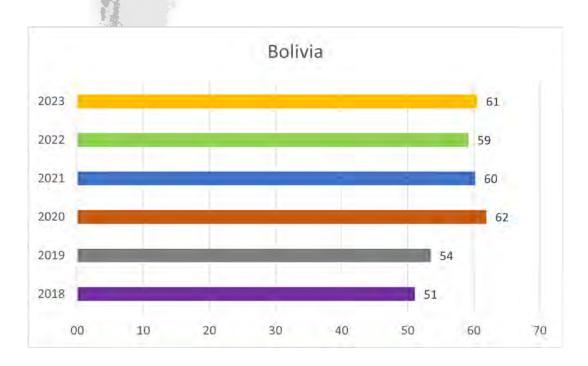




Regulatory authority:
Servicio Nacional de
SanidadAgropecuaria e
InocuidadAlimentaria -SENASAG-

Highlights 2023.Stand by.

Market Size









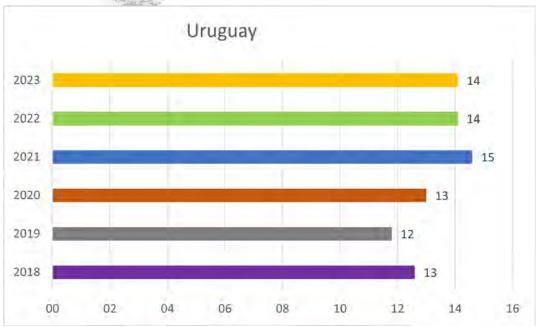
Food supplements are regulated as food

Regulatory authority:

Ministerio de Salud Pública

Highlights

2024. Public consultation on food supplements new regulation







Market Review and Trends- Food For Special Dietary Uses:



Mexico



2024. Supreme Court declares provisions on labeling of prepackaged foods constitutional





CAM 2024. FECAICA is working on developing a proposal for RTCA for FSDU $\,$

America Central





Ecuador

2024. Opened udate for FSDU regulation (FQ analysis).

Peru

Ministry of Health provides draft regulations on gluten-free food information for public consultation







Comunication

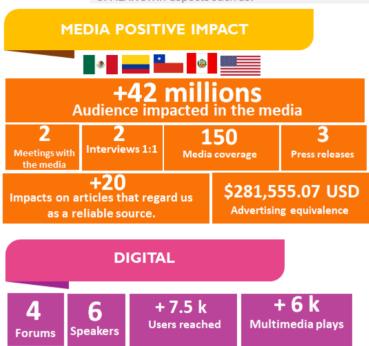




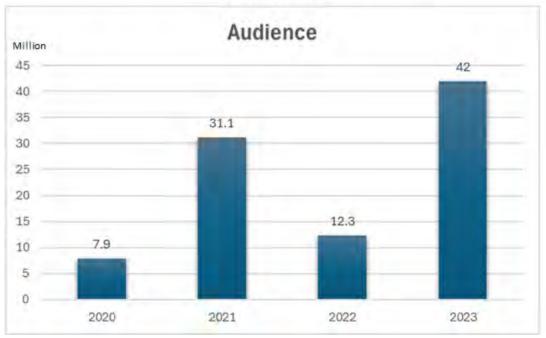
EXECUTIVE SUMMARY OF COMMUNICATION AND PUBLIC RELATIONS ACTIVITIES 2023



Through different Communication and Public Relations actions such as the creation of webinars, press conferences, content for social media and the approach with key actors, during the period 2023-2024 we have managed to increase the visibility and positioning of ALANUR in aspects such as:



Media positioning over the years 2020-2023





Headlines over the years



El mercado de suplementos alimenticios sigue creciendo en LATAM



infobae

Los suplementos alimenticios no curan ni previenen la COVID-19: expertos alertan sobre su proliferación

Los "productos milagro" han causado confusión entre la población y algunos se han aprovechado de la pandemia

- Fernando Guarmeros Olmos



Informan datos y tendencias del mercado de suplementos alimenticios en América Latina

Los suplementos alimenticios no son medicamentos sino complementan la alimentación: ALANUR



Alanur informa datos y tendencias de consumo de suplementos alimenticios en Latam

Industria de Suplementos Alimenticios apuesta por la sostenibilidad

EDITOR / INOCUIDAD / 21 AUGUST 2023



Colombia, entre países latinos que más

consumen suplementos dietarios

Panamá América

Abren convocatoria del Premio Latinoamericano de Investigación en Alimentación y Nutrición

El premio cuenta con un jurado altámente calificado, conformado por especialistas en el área, situados en diferentes regiones as Latincamérica.



Suplementos crecen en Latinoamérica con Argentina, Panamá y México en el top





Panamá, entre los mercados de Latinoamérica con mayor crecimiento en el sector de suplementos alimenticios



ALANUR da a conocer principales mitos de los suplementos alimenticios en Latinoamérica





Communication strategy

Main actions

We have focused our efforts on continuing with the communication strategy. This year:

- We have conducted a webinar on sports supplementation.
- Creation of brand materials for events, web desing and social media.
- Released a press release about consumption trends.

Our efforts have been primarily concentrated on supporting the planning and execution of a market study focused on the Central American region to understand consumption trends.

> **1** Webinar

1 Press Statement 8 Mentions so far



Tendencias de consumo en la industria de suplementos Alimenticios en el 2024





Communication strategy

Next steps

In line with continuing our communication strategy, the following actions to be undertaken are:

- Finalize the market study on consumption trends in Guatemala
- Arrange an interview with an International news agency.
- Prepare and publish two webinars and two press releases.
- Continue with the content creation for social media.





TENDENCIAS DE CONSUMO EN LA INDUSTRIA DE SUPLEMENTOS ALIMENTICIOS EN EL 2024

- Una de las principales tendencias es la regulación en el uso de propiedades del cannabis sativo para la creación de suplementos nutrimientales, países como Calombia, Árgentina, Uruguay y Ecuador son pioneros en este campo.
- El calógena, la producción ecofriendiy y experiencia personalizada del consumidar són los principales tendencias en cuanta a cónsuma durante el 2023 e inicias del 2024.
- Paro 2024, se espera que el crecimiento del mercado latinoamericano sea de un 4 9% con respecto o 2023.

LATAM 22 de abril 2024. La Alianza Latinoamericana de Nutrición Responsable (ALANUR) compartió el panorama de tendencias de consumo y crecimiento de la industria de suplementos alimenticios para el 2024. Durante este año, se ha podido observar que la población cada vez está más enfocada en el cuidado de su salud, pero no solo por los productos que consume, sino también en el cómo estos son elaborados.



Communication strategy

Next steps

Also, in the work program for 2024, we have key actions to do over the next half year:

- Record and publish a podcast about key topics.
- Creation and mailing of a newsletter for authorities every 3 months.
- Imparition of a training for key audiences to new key members of ALANUR.

1 Podcast 1 Newsletter for authorities

Training for key audiences











General association matters.

Have you checked ALANUR Insider?

Portraying the latest regulatory, economic and political developments affecting our sector in Latin America, *ALANUR Insider* goes to your inbox every month.

Have you not signed up yet? E-mail us at adm@alanurla.org



Brevo





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